Message Text

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ACTION EB-11

INFO OCT-01 ARA-16 ADP-00 AGR-20 RSR-01 RSC-01 AID-20 /070 W

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FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC 0699

LIMITED OFFICIAL USE GUATEMALA 4253

E.O. 11652: N/A TAGS: EAGR, ETRD

SUBJECT: GUATEMALA REQUIREMENT FOR SOYBEAN MEAL

REFS: (A) STATE 173514; (B) GUATEMALA 3958

TELEPHONE SURVEY OF GUATEMALAN FEED MILLS SERVING POULTRY INDUSTRY REVEALS FOLLOWING:

A. CARGILL SUBSIDIARY, ALIANSA, HAS NO REPEAT NO SOYBEAN OR FISHMEAL. MANAGER SAYS HE HAS BEEN FORCED TO SUBSTITUTE HIGH PERCENTAGE OF COTTONSEED MEAL IN POULTRY FEEDS, COSTING COMPANY ABOUT 30 PERCENT OF ITS BUSINESS, SLOWING GROWTH RATE OF BROILER CHICKS BY TWO WEEKS AND REDUCING HATCHABILITY OF EGGS BY AT LEAST 20 PERCENT.

B. CENTRAL SOYA HAS SURPLUS OF SOYBEAN MEAL AND WOULD BE WILLING TO SELL IT TO OTHER FEED FIRMS, MANAGER SAYS, BUT AT CURRENT PRICES WHICH THEY DON'T WANT TO PAY.

C. PURINA SUBSIDIARY SPOKESMAN SAID THEY ARE ABLE TO SERVE THEIR CUSTOMERS.

D. CONSENSUS OF FIVE SMALLER FEED MILLS IS THAT THERE IS SHORTAGE OF SOYBEAN MEAL BUT THEY WILL BE ABLE TO SUPPLEMENT IT THROUGH OCTOBER WITH PROTEIN ALTERNATIVES.

E. POULTRY DEVELOPMENT COMMISSION (PRODUCER ASSOCIATION) SAID SHORTAGE OF SOYBEAN MEAL IS MANIFESTING ITSELF IN LIMITED OFFICIAL USE

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LOWER BROILER GAINS AND EGG PRODUCTION.

ALIANSA MANAGER SAID GRANJA AVICOLA ROSANCA (SEE REFTELS),
GUATEMALA'S LARGEST EGG PRODUCER, HAS BEEN FORCED TO REDUCE
NUMBER OF LAYERS FROM 500,000 TO 300,000.

DECON 12"-31-73. DREYFUSS

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